



Area Sales Manager - District Heating London/South East

REHAU is the premium worldwide brand for polymer-based innovations and systems in construction, automotive and industry. From furniture to windows to aircraft, you encounter our systems every day, without noticing them. While they may be invisible, their benefits are always around us. More than 20,000 employees at 170 locations worldwide apply their expertise and innovative capabilities to ensure the continuous growth of our independent privately-held company. REHAU is the place to build a career, so why not join our team and contact us today!

Your role

Working out of the REHAU London office and your home, you will be responsible for generating new business for our pre-insulated district heating pipework across London and the South East. Your activity will be focused towards the key decision makers within Specifiers, Mechanical & Civil Contractors and ESCOs. You will be responsible for achieving sales and profitability targets, along with ensuring regular planning and reporting is provided on all projects through our CRM system.

Your profile

The successful candidate will have experience of selling pre-insulated pipework, district heating products or similar HVAC products to specifiers, ESCOs and contractors within the industry. The successful candidate must have a strong track record in developing relationships with Contractors and supplying via Wholesalers. The ideal candidate will have technical sales experience and good market knowledge of the district heating / heat network market. The successful candidate will have a structured approach to the role, be well organised, be an excellent communicator, as well as experienced in carrying out technical presentations.

Interested?

Please send your CV to recruitment@rehau.com

www.rehau.uk/careers

