



New Business Internal Sales Representative Irlam, Manchester or Bellshill, Glasgow

As a premium brand for polymer based solutions, REHAU is a leader in the fields of automotive, construction and industry. Our systems you will encounter every day in every situation. Over 20,000 employees in more than 170 locations worldwide: REHAU is the place to build a career, so why not contact us and join our team today!

Your role

As part of the expansion of our Building Solutions product range, we require a New Business Internal Sales Representative. Your role will include the following:

- Create new business opportunities with potential customers;
- Develop additional sales of our products within our existing range;
- Using our project management database, you will confirm potential for our products, and then pass these enquiries to our Sales Managers;
- Responsible for recording and managing the sales opportunities within our CRM database in conjunction with our Sales Managers;
- Required to work independently, as well as alongside our Sales Managers.

Your profile

The ideal candidate will be:

- Computer literate with excellent communication skills;
- Hardworking, self-motivated and conscientious;
- Excellent organisational skills;
- Able to work on your own initiative as well as part of a team within a busy customer-orientated office;
- Ideally experienced in a telesales or business development role within a B2B environment;
- Ideally experienced with CRM databases;
- We rate enthusiasm and a desire to learn more highly than specific qualifications and experience.

Interested?

Please send your CV to recruitment@rehau.com

www.rehau.uk

