

## **Sales Support Representative – Building Solutions**

## Bellshill, Glasgow

REHAU is the premium worldwide brand for polymer-based innovations and systems in construction, automotive and industry. From furniture to windows to aircraft, you encounter our systems every day, without noticing them. While they may be invisible, their benefits are always around us. More than 20,000 employees at 170 locations worldwide apply their expertise and innovative capabilities to ensure the continuous growth of our independent privately-held company. REHAU is the place to build a career, so why not join our team and contact us today!

## Your role:

As part of the expansion of our Building Solutions product range, we require a Sales Support Representative. Your role will include the following:

- · Create new business opportunities with potential customers;
- Develop additional sales of our products within our existing range;
- Using our project management database, you will confirm potential for our products, and then pass these enquiries to our Sales Managers;
- Responsible for recording and managing the sales opportunities within our CRM database in conjunction with our Sales Managers;
- Required to work independently, as well as alongside our Sales Managers.

## Your profile:

The ideal candidate will be:

- · Computer literate with excellent communication skills;
- · Hardworking, self-motivated and conscientious;
- Excellent organisational skills;
- Able to work on your own initative as well as part of a team within a busy customer-orientated office;
- Ideally experienced in a telesales or business development role within a B2B environment;
- Ideally experienced with CRM databases;
- We rate enthusiasm and a desire to learn more highly than specific qualifications and experience.

